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FINAL YEAR (NEW) PHARMACY
DRUGS STORE AND BUSINESS MANAGEMENT
(205)

Time : Three Hours   ***Maximum Marks : 80***

Note : i)   Attempt any *five* questions.
      ii) All questions carry equal marks.
      iii) Attempt at least one question from section B.

Section - A

1. a) Discuss the various plans of compensation to the pharmacist.   8

   b) Discuss the main factors responsible for the success of a drug store.   8

2. Define pharmaceutical management? Write about various levels of management and importance of management.   16

3. a) Discuss objectives functions and technique of Inventory control.   8

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b) Write about perpetual inventory system. 8

4. Write short note on any four. 16

   a) I-O ratio

   b) Joint stock company

   c) Retailers

   d) Training

   e) Financial institutions

5. Discuss in detail a retail departmental store. Write its merits and demerits. 16

Section - B

6. What is a Balance Sheet? Discuss in detail the various items which are included in balance sheet. 16

7. Write short note on any two 16

   a) Budget

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b) Financial analysis

c) Accounting error

8. Journalise the following transactions in the journal of Mr. Vinod Kumar, retail pharmacist.　　16

Jan 2001　　　　　　　　　　　　　　　　　　Rs.

1 Jan.	Mr. Vinod kumar, started business with cash	80,000
3. Jan.	Purchased furniture for cash.	5,000
5 Jan.	Purchased goods for cash	3,000
6 Jan.	Sold goods for cash	600
14 Jan.	Sold good to m/s khanna and Sons on credit	4,000
16 Jan.	Bought goods from M/s. Shiv Medical Hall on credit	2000
20 Jan.	Paid Telephone rent	2000
22 Jan.	Received cash from Ramesh	6,800
26 Jan.	Sold goods to M/s. Gulati medical store for cash	400

28 Jan.	Deposited cash into Bank	5000
29 Jan.	Paid cash to Ashok	1,200
31 Jan.	Paid salaries to staff	2,400
31 Jan.	Paid rent	3,000
31 Jan.	Withdraw from bank for personal use	6,300

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